# **Leadership Speed**<sup>™</sup>

New research shows an emerging competency that's the key to organizational agility: Leadership Speed. The ability to execute fast *and* execute right dramatically improves leadership effectiveness. Zenger Folkman's unique, cross-training technology is the best way to build this competency.



Business is moving faster, and leaders at all levels need to know how to pick up the pace. As the demand for quantity goes up, the demand for quality doesn't go down. Leaders need a new approach to improving both of these capabilities—simply moving faster doesn't make leaders more effective.

This workshop incorporates the needs and goals of your organization to identify ways to improve both speed and the ability to get things done right.

## **Key Learnings**

During this course, participants will:

- Learn how speed and quality impact leadership effectiveness.
- Learn statistically-linked companion behaviors that enable cross-training and improve leadership speed.
- Use the cross-training approach to create a personal development plan.
- Discover tools and concepts that help leaders increase both their speed and the speed of their teams while maintaining high quality.

#### **Audience**

Leadership Speed is applicable to leaders, teams, and individual contributors.

## **Experience**

By the end of the session, participants will:

- Know why developing strengths is the best way to increase leadership effectiveness.
- Understand the importance of building strengths in both speed and quality.
- Create a development plan using cross-training principles and behaviors to maximize organizational benefit.

### **Materials**

Attendees will take the Pace Assessment and receive:

- An individual Pace Assessment report
- Individual insights and suggestions for development, which are scientifically derived from our extensive database.
- Leadership Speed Development Guide

## **Flexible Format**

- This instructor-led learning and planning experience may be delivered in-person or live-online.
- Typical completion time is approximately two hours.